



Centre for Management Development

An Autonomous Institution under the Government of Kerala

CV Raman Pillai Road, Thycaud, Thiruvananthapuram – 695 014

No.CMD/HR-BDE/002/2023

August 03, 2023

Recruitment Notification

The **Centre for Management Development (CMD)**, an autonomous institution under the Department of Industries and Commerce, Government of Kerala invites application from qualified and competent candidates for the posts of **Business Development Executive on contract basis**. Interested candidates may apply by sending detailed Curriculum Vitae (CV) and a detailed Power point presentation on their relevant experience/achievement in Business Development activities to hr@cmd.kerala.gov.in (applicants should clearly mention the post and post code applied for in the email matter). The selected candidate will be entrusted with Business Development activities of the Centre at Development Agencies, Corporate Sector and Government at various levels. The details are given below. The last date for receiving email application along with CV is **August 10, 2023 (05.00 P.M.)**.

The Centre for Management Development is a leading, self-supporting autonomous institution, under the Department of Industries and Commerce, Government of Kerala, which provides research, consulting and training support to the Development Agencies, Corporate Sector and the Government. Established in 1979 with the objective of providing capacity development support to the Public Sector Undertakings (PSUs) in Kerala, CMD is an independent professional and registered society under Government of Kerala.

DETAILS OF POSTS

The details regarding the qualification and experience required, number of vacancies, age limit and remuneration are given in the table below:

Sl. No.	Post	Qualification	Experience Requirements	Monthly consolidated Salary (in Rs.)#
1.	Business Development Executive (Post Code: C-BDE/01/23) (Number of vacancy: 01) (Upper age limit – 36 years as on 01.08.2023)*	First Class MBA from a reputed Institute approved by AICTE	Minimum two years of post-qualification experience in Business Development. The candidate should have excellent oral and written communication skill in English and Malayalam. Proficiency in Hindi will be an added advantage	30,000/- plus annual incentives

* Upper age limit will be relaxable in case of candidates with exceptional business development track record

Candidates are eligible for annual incentives upon exceeding annual target fixed.

Nature of Appointment - On Contract Basis for a period of one year extendable to three years, based on performance.

General Instructions

- The applicants are required to go through the detailed notification carefully and decide themselves about their eligibility for this recruitment before applying.
- Applicants should clearly mention the POST applied for in the mail subject and mail matter.
- CMD is not responsible for any discrepancy in submitting the application, CV and Power point presentation through email.
- Incomplete/incorrect email application and applications without detailed CV and Power Point presentation will be summarily rejected. CMD under any circumstances will not entertain the information, if any, furnished by the candidate subsequently. If any lapse is detected during the scrutiny, the candidature will be rejected even though he/she comes through the final stage of recruitment process or even at a later stage.
- The applicant should not furnish any false, tampered, fabricated information or suppress any material information while filling up the application form. If the particulars furnished in the on-line application form do not tally with the Original documents produced by the Candidates his/her candidature will be rejected.
- **CMD reserves the right to fill or not fill the post advertised.**
- Applicants should have a valid personal email ID and mobile no., which should be kept active till the completion of this Recruitment Process. CMD may send intimation to download call letters for Proficiency Test/Interview through the registered e-mail ID. In case a candidate does not have a valid personal e-mail ID, he/she should create his/her new e-mail ID and mobile no. before applying on-line and must maintain that email account and mobile number.
- Copies of Appointment letters, Salary Certificates, pay slip, etc. will not be accepted in lieu of work experience certificate.

Sd/
Authorized Signatory